### Proposed 2020 BCWMC Education and Outreach Budget

Item 4I. BCWMC 4-16-20

	Activity	Budget	Notes
1	Publications/Annual Report	\$1,300	Existing line item in operating budget to develop Commission's Annual Report
2	Website Hosting/Maintenance	\$1,000	Existing line item in operating budget for website maintenance and hosting
3	Watershed Education Partnerships		
			This program through the Met Council sponsors volunteer monitors on several BCWMC
		4	lakes. This year there are volunteers lined up for ten lakes sites. Agreement with Met
	a. Citizen Assisted Monitoring Program	\$7,445	Council to be executed soon.
			BCWMC has sponsored this program coordinated by Hennepin County for many years.  High school students collected water quality data on local creeks. Agreement with county
	b. River Watch Program	\$2,000	recently executed.
	S. Hive: Water Fogiani	Ψ2,000	BCWMC provides funding to support the Clean Water MN Media Campaign. Watershed
	c. MetroWaterShed Partners	\$3,500	organizations our size are asked to contribute between \$3,000 and \$5,000.
			This event educates 4th grade students about water resources and presents ways they can
	d. Children's Water Festival	\$350	help ensure a future where water resources are protected and managed wisely.
			Workshops are geared toward planting resilient yards including alternative turf,
		42.500	raingardens, and native plants. BCWMC cities coordinate with Metro Blooms to schedule
	e. Metro Blooms Workshops	\$2,500	an event.
	3. Subtotal	\$15,795	
4	Education and Public Outreach		
			Contract approved by PCMMC 2/10/15 Administrator attends monthly MANA montings
	a. West Metro Water Alliance	\$12,000	Contract approved by BCWMC 2/19/15. Administrator attends monthly WMWA meetings and is involved with this organization and its activities. First half (\$6,000) paid in Feb 2020
	d. West Metro Water Amarice	<b>Ţ12,000</b>	Don't recommended purchasing this year as events are unknown and seeds are
	b. Prairie Moon Native Seeds	\$0	perishable.
			Recommended for reimbursement of registration fees for Commissioners, Alt.
			Commissioners, or Committee members to attend workshops, trainings, and other events.
			Pre-approval from the Commission is required for each expenditure and funds are used to reimburse individuals with proper receipts and documentation. Typically, these funds are
			for registration expenses only but are sometimes used for travel expenses (lodging and
	c. Training for Commissioners		mileage for out of town events). Funds are distributed on a first come, first serve basis
	(registrations, fees)	\$1,000	until depleted. In 2018, \$1,008 of this fund was used. In 2019 \$0 were used.
	d. Metro Blooms Harrision Neighborhood		Recommended to continue supporting and helping provide grant match funds for the
	Project Support	\$4,000	Harrison Neighborhood Project being implemented by Metro Blooms.
	e. Purchase of 300 dog waste bag	<b>.</b>	These are a popular item at events. We have a very low inventory currently. Can also use
	dispensers	\$500	for May 2021 Walk for Animals event.
	f. Creek crossing signs	\$0	Currently have signs at 7 crossings in Plymouth and Golden Valley. Don't recommend purchasing more at this time.
	g. 12 Short Videos	\$4,020	Contract with Dawn Pape (see video proposal below)
	h. Chloride Education	\$439	February 2020 Salt Smart Campaign Expenses
	4. Subtotal	\$21,959	Teoritary 2020 Sait Smart Campaign Expenses
5	Public Communications	\$1,000	Existing line item in operating budget for required public notices.
	TOTAL	\$41,054	
6	Unassigned Education Funds	\$96	
	onassigned Education Funds	טפּני	



# Education Plan for April 2020-January 2021

#### 12 short (1-3 minute) educational videos to be used across social media

Since face-to-face contact will likely continue to be limited for much of this year, we will do an educational video each month about water-related topics to be shared via social media (Facebook and Instagram). Fun and focused on a variety of issues affecting our water—video ideas are on the next page and highlight the educational concepts, positive behaviors, and programs we support. The videos will incorporate Community-Based Social Marketing ideas.

#### Community-Based Social Marketing Key Points

- People are social animals (think sheep!) and like to follow in step with what others are doing
- Almost all of our decisions are ruled by social, cultural, and emotional factors
- It's important to address "core values" and "What's in It for Me"
- People believe that something is a social norm when they hear it from multiple sources-multiple customer touch points and multiple trusted messenger channels (i.e. from the city, BCWMC, on Facebook, from their lake association, neighbors,
- Hitting the right combination of social and individual strategies can increase success rates exponentially
- Remove barriers for people to make it simple for them to do the positive behaviors
- Motivate people to do desired behaviors
- Establish new social norms.
- Use Commitment Strategies to Reinforce Proper Practices
- Offer Incentives, Disincentives, Rewards, and Recognition Reinforce and Strengthen Social Norms
- Feedback: People are more likely to stick with a behavior change for a longer period of time (and potentially help motivate others to change) if they see that they are making a difference in their community, their health, the environment, or their individualized core value.
- Design quick-start pilot projects (this Salt Smart program) to leverage existing resources and enthusiasm from local agencies. Understand social fabric and local connections across the counties and state to identify champions and test outreach tactics.

#### **Budget**

Plan, film, edit and deliver content: 7 hrs. @ \$45 = \$315,  $$315 \times 12 = $3,780$  \$3,780 /year Promote videos to get more views \$20/month x 12 months = \$240 \$240 /year \$4,020

## 1-3-minute Video Ideas

### choose one video per month

March     Salt Smart to protect the plants     The importance of biodiversity and how to do your part to protect bioldiversity	April Sweep the street to get the sand and salt off the roads What's your water footprint? River Watch Program
<ul> <li>May</li> <li>AIS-putting the dock in</li> <li>Water consumption: What's your water IQ?</li> <li>Harrison Neighborhood Showcase</li> </ul>	<ul> <li>June</li> <li>Raingardens</li> <li>Sweep up grass clippings</li> <li>The water footprint of fossil fuel energy</li> </ul>
<ul> <li>July</li> <li>AIS message-when you're on the lakes for the holiday, remember to</li> <li>Zebra mussels in depth, Brady the zebra-mussel sniffing dog. Should we have more of these dogs? Train yours!</li> <li>What our lake associations are doing</li> </ul>	<ul> <li>August</li> <li>No mow/bee lawns save water and the bees</li> <li>Plants that are resistant to droughts and flooding-perfect for our changing climate we have prairie moon native seeds to hand out</li> <li>We wish they could pick it up themselves, but the can't. PLEASE scoop the poop. We've got poop bags if you need them</li> </ul>
September      AIS dock removal     Children's Water Festival     CAMP	<ul> <li>October</li> <li>Leave the leaves in gardens, but not on streets</li> <li>Partner highlights: MetroWatershed Partners and WMWA</li> <li>We are working with local businesses through the Chamber of Commerce to salt smart</li> </ul>
<ul> <li>November</li> <li>Over salting is illegal - illicit discharge.</li> <li>Adopt-a-drain</li> <li>Highlight St. Louis Park H.S. Roots and Shoots club is handing out our salt smart cards! You can too!</li> </ul>	<ul> <li>December</li> <li>Clean water is a wonderful gift let's not take it for granted. Here's what you can do</li> <li>Changing the culture around oversalting</li> <li>Your pet's paws and sidewalk salt</li> </ul>
January 2021  Salt Smart - space granules 1-3" apart!  Metro Blooms workshops  Lawns to Legume project	<ul> <li>February 2021</li> <li>Highlight CIP</li> <li>Sweep up salt on dry pavement and reuse</li> </ul>